POWER MENTORING

This guide is for occasional mentoring or as you mentor team members who are deeper in your organization. Rate yourself in each area on a scale of 1 to 10 (1=low to 10=high).

### Where is your belief?

*For support, see Build Your Belief (p.164)*

### Are you living the Success Habits?

#### DAILY
- Use the product
- Personal development
Reach out to:
- 2 Contacts
- 2 Customers
- 2 Builders

#### WEEKLY
- Give 2+ presentations (class or one-on-one)
- Learn through Wellness Education
- Engage in team call
- Be mentored
- Mentor your key builders

#### MONTHLY
- Place 125+ LRP order
- Attend Monthly Training
- Use Strategic Planner

#### ANNUALLY
- Attend Convention
- Attend Spring Retreat
- Engage in Regional Events
- Enjoy Incentive Trip

### Answer the following:

1. **What is working in your dōTERRA business? Where are you thriving?**

2. **Are you showing up as the CEO of your dōTERRA business? How?**

3. **Where would you like your dōTERRA business to be? Rank? Size? Income?**

4. **What is the gap between where you are now and where you want to be?**

5. **What is your biggest obstacle?**

6. **What is your commitment to reaching your goals? Rate on a scale of 1 to 10:**

7. **How are you going to get there?**

8. **What assistance do you desire?**
Use this as your vision board to set your sights on high. Fill in names and strengths on lines. Fill in actual volume from the previous month in circles.

Your Why: __________________

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Diamond: __________________

My Strengths

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Silver: __________________

Strengths

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Silver: __________________

Strengths

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Silver: __________________

Strengths

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Silver: __________________

Strengths

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