

MENTOR TRAINING

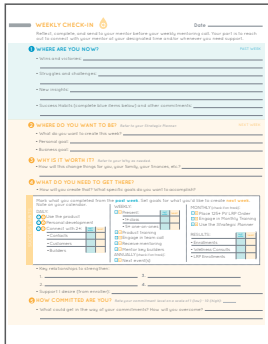
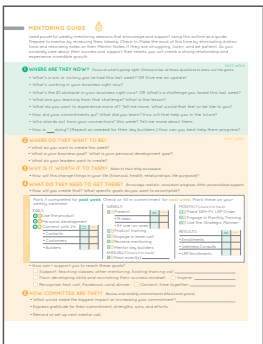
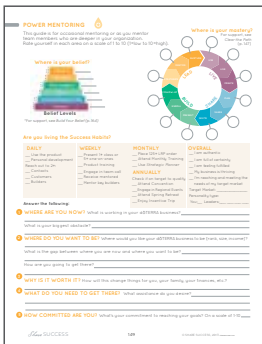
TOOLSET

Lead Guide

- Mentor Section (p. 143)



Leadership is communicating to people their worth and potential so clearly that they are inspired to see it in themselves.
-Stephen Covey

Mentee	Mentor
 Weekly Check-in or Success Challenge	 Mentoring Guide
 Clear the Path	 Power Mentoring
 Builder Tracker	

SKILLSET

- Listening
- Asking Questions
-
-
-
-
- Learn the Skills & Tools at Mentor University:

Tuesdays & Thursdays, 10 am MST at sharesuccess.com/mentoruniversity

MINDSET

- Nonattachment
- Belief
- Multiplier

It has been said that after meeting with the great British Prime Minister William Ewart Gladstone, you left feeling he was the smartest person in the world, but after meeting with his rival Benjamin Disraeli, you left thinking you were the smartest person.

I succeed when I help others succeed.

MENTORING AGREEMENT

I'm excited to work with & support you in reaching your goals & dreams! Mentoring can be a powerful tool to break through and create more with dōTERRA. To best support your success, choose the mentoring option that aligns with your current investment. Choose to qualify for the limited openings for monthly & weekly mentoring.

Strong Support for Steady Growth

Mentor is my upline

I qualify by:

- Minimally engaging in Success Habits (i.e. 1-5 hrs/week)

I receive & engage in:

Weekly Team Call

Time _____
Day _____

(Time Investment 1-5+ hrs/week) (i.e. 6-12+ hrs/week)

Personalized Support for Added Growth

Mentor is my upline

I qualify by:

- Moderately engaging in Success Habits (i.e. 8-19 hrs/week)
- Filling out **Power Mentoring**

I receive & engage in:

Monthly Mentor Call

Time _____
Day _____

Focused Support for Maximum Growth

Mentor is my enroller

I qualify by:

- Fully engaging in Success Habits
- Sending a **Weekly Check-In**
- Getting Success Trained

I receive & engage in:

Weekly Mentor Call

Time _____
Day _____

(i.e. 12-20+ hrs/week)

SUCCESS HABITS

Daily

- Use the product
- Personal development
- Connect with 2+:
 - Contacts
 - Customers
 - Builders

Weekly

- Present 1+ class or 5+ one-on-ones
- Product training
- Engage in team call
- Receive mentoring
- Mentor key builders

Monthly

- Place 125+ LRP order
- Attend Monthly Training
- Use *Strategic Planner*

Annually

- Attend Convention
- Attend Spring Retreat
- Attend Regional Events
- Enjoy Incentive Trip

MENTEE

I agree to give my best to my above commitments. I will reach out to my mentor at our scheduled time. In our mentoring I will be open, release unproductive habits, and take action. I trust my mentor to support me. I understand that if I at any point am not doing my part, my mentor and I will set up a new agreement.

Mentee Signature: _____ Date: _____

MENTOR

On my word of honor, I free my heart and clear my brain to manifest what I envision. I empower others to do those things they can and should do for themselves. I seek breakthroughs. I foster life change. In every place I visit and every soul I encounter, I leave light.

Mentor Signature: _____ Date: _____

★ Recommit and reevaluate on: _____