

WELLNESS CONSULTS

INTENTION: Connect natural solutions with the customer's top health concerns/goals; help them see the value of LRP to support their goals. Support & empower your leader so they develop confidence in their ability as a natural solutions provider.

OUTLINE:

- Wellness Consult: Find solutions using the Wellness Consult form (using Modern Essentials and Emotions & Essential Oils book as needed)
- Live Guide: Explain how to learn and buy more (Loyalty Rewards Program)
- Share Guide: Invite to share

MODEL

YOU

YOUR LEADER

LEADER'S 1ST TIME DOING A WELLNESS CONSULT

- Provide Wellness Consult tools
- Edify your leader
- Give Wellness Consult
- Walk through Live Guide
- Invite to share

- Edify you as a consultant
- Share their testimonial

ENGAGE

LEADER'S 2ND TIME DOING A WELLNESS CONSULT

- Provide Wellness Consult tools
- Edify your leader
- Give Wellness Consult
- Invite to share

- Edify you as a mentor
- Share their testimonial
- Walk through Live Guide

LEADER'S 3RD TIME DOING A WELLNESS CONSULT

- Provide Wellness Consult tools
- Edify your leader
- Give Wellness Consult

- Edify you as a mentor
- Share their testimonial
- Walk through Live Guide
- Invite to share

EMPOWER

THEIR BUILDER'S 1ST TIME DOING A WELLNESS CONSULT

- Share your testimonial
- Edify your leader and their builder
- Support as needed

- Provide Wellness Consult tools
- Edify their leader & you as their mentor
- Give Wellness Consult
- Walk through Live Guide
- Invite to share

The image shows a detailed 'WELLNESS CONSULT' form. It includes sections for:

- Where are you?** (Address, City, State, Zip, Country)
- Where do you want to be?** (Desired health outcomes)
- What do you need to get there?** (Lifestyle changes, diet, exercise, etc.)
- Why is it worth it?** (Reasons for seeking help)
- What are you willing to give up or do differently?**
- What is the solution?** (Natural solutions and/or where to buy)
- Next steps?** (Action items)
- Who is your coach?** (Name and contact info)

 The form also features a 'Product Recommendations' section with checkboxes for various oils and supplements, and a 'Notes' section at the bottom.

