

IT'S NATURAL TO HELP OTHERS SHARE

You're already sharing dōTERRA. It's only natural to support others in sharing also!

WHAT IS PREMIER?

Premier is a dōTERRA rank in which you and those who buy from or enroll with you have a total monthly volume of 5000 PV, and at least 2 people you have enrolled have monthly team volume of 2000 PV. Typical monthly Premier rank income is around \$600, based on Fast Start Bonuses, the Power of 3 \$50 Bonus, and unilevel volume. By reaching Premier and having already reached Elite, you have now learned the basic building blocks to create any dōTERRA rank.

HOW CAN I REACH PREMIER?

Continue sharing dōTERRA and hosting classes while also supporting 2+ people through the Elite Success Challenge (note: they only need to reach Executive with 2000 OV for you to advance to Premier, but it is recommended to support your builders in striving for Elite)

--> Build belief in the opportunity/company by attending dōTERRA corporate events and monthly trainings, as well as reading the dōTERRA *Leadership* magazine.

PREMIER CHALLENGE FOCUS

1. Expand your vision; dream bigger & set goals **L**
2. Teach classes, enroll, & follow-up - create loyal customers **C L**
3. Individualized, responsive sharing - listen & be a solutions provider **S**
4. Invite others to partner with you, understand the comp plan; expand your contacts **B**
5. Mentor/accountability for key builders/sharers; receive mentoring **L**

KEYS TO YOUR SUCCESS

- 150+ PV monthly LRP by 15th**
- Guide 2+ through the *Success Challenge to Elite***
Use the *Build Guide* + Success Essentials app / challenge.sharesuccess.com
- Take the *Success Challenge to Premier***
Use the *Build Guide* + Success Essentials app / challenge.sharesuccess.com

MAXIMIZE YOUR SUCCESS WITH

- Regular group mentor calls**
- Recommended Reading:**
 - *Think & Grow Rich*
 - *Mach II with Your Hair on Fire*

TOOLS FOR YOUR SUCCESS

- Natural Solutions Class in a Box***
- Lead Guide***



your PLAN TO PREMIER

GOAL DATE: _____

PREMIER = 2 EXECUTIVE LEGS (5000+ OV)

Required Volume: _____ 5000 OV
 Typical Actual Volume: _____
 Needed Volume: _____

BUILDER 1	NAME	GOAL: EXECUTIVE +
Required Volume: _____ 2000 OV		Enrolled in Elite Challenge <input type="checkbox"/>
Typical Actual Volume: _____		# of Classes Needed: _____
Volume Needed: _____		# of One-on-Ones Needed: _____
Classes / One-On-Ones		
_____	_____	_____
_____	_____	_____

BUILDER 1	NAME	GOAL: EXECUTIVE +
Required Volume: _____ 2000 OV		Enrolled in Elite Challenge <input type="checkbox"/>
Typical Actual Volume: _____		# of Classes Needed: _____
Volume Needed: _____		# of One-on-Ones Needed: _____
Classes / One-On-Ones		
_____	_____	_____
_____	_____	_____

OTHER

- Additional Volume Can Come From:
- Volume over 2000 OV on Builder 1 or 2 legs
 - Retail Customers / Preferred Members
 - New Enrollments not on Builder 1 or 2 legs

Incentives: _____

P
Premier

Ex Ex
2k+ 2k+

5K min
Enroll 25+ people

Premier Plan

Support 2 Key Builders through the Elite Plan.

CELEBRATE PREMIER	
Builder 1 _____	OV
Builder 2 _____	OV
Other _____	PV
Other _____	PV
Other _____	PV

TOTAL _____	PV
2 Executives = <i>you're Premier!</i> (with 5000 OV)	

*Calculate number of classes by dividing total PV needed by average class volume.
 1 Class /5 One-on-Ones= 600-1000 PV (Average based on 15+ invitees with 10+ attendees that have been qualified with the 3 Interactions)