IT’S NATURAL TO HELP OTHERS SHARE
You’re already sharing doTERRA. It’s only natural to support others in sharing also!

WHAT IS PREMIER?
Premier is a doTERRA rank in which you and those who buy from or enroll with you have a total monthly volume of 5000 PV, and at least 2 people you have enrolled have monthly team volume of 2000 PV. Typical monthly Premier rank income is around $600, based on Fast Start Bonuses, the Power of 3 $50 Bonus, and unilevel volume. By reaching Premier and having already reached Elite, you have now learned the basic building blocks to create any doTERRA rank.

HOW CAN I REACH PREMIER?
Continue sharing doTERRA and hosting classes while also supporting 2+ people through the Elite Success Challenge (note: they only need to reach Executive with 2000 OV for you to advance to Premier, but it is recommended to support your builders in striving for Elite)
--> Build belief in the opportunity/company by attending doTERRA corporate events and monthly trainings, as well as reading the doTERRA Leadership magazine.

PREMIER CHALLENGE FOCUS
1. Expand your vision; dream bigger & set goals
2. Teach classes, enroll, & follow-up - create loyal customers
3. Individualized, responsive sharing - listen & be a solutions provider
4. Invite others to partner with you, understand the comp plan; expand your contacts
5. Mentor/accountability for key builders/sharers; receive mentoring

KEYS TO YOUR SUCCESS
- 150+ PV monthly LRP by 15th
- Guide 2+ through the Success Challenge to Elite
  Use the Build Guide + Success Essentials app / challenge.sharesuccess.com
- Take the Success Challenge to Premier
  Use the Build Guide + Success Essentials app / challenge.sharesuccess.com

MAXIMIZE YOUR SUCCESS WITH
- Regular group mentor calls
- Recommended Reading:
  • Think & Grow Rich
  • Mach II with Your Hair on Fire

TOOLS FOR YOUR SUCCESS
- Natural Solutions Class in a Box
- Lead Guide
**PREMIER + 2 EXECUTIVE LEGS (5000+ OV)**

**Required Volume:** ___________ 5000 OV

**Typical Actual Volume:** ___________

**Needed Volume:** ___________

**Enrolled in Elite Challenge:** 

**Classes / One-On-Ones**

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<th>Classes / One-On-Ones</th>
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**Builder 1**

**Name**

**GOAL: EXECUTIVE +**

**Required Volume:** ___________ 2000 OV

**Typical Actual Volume:** ___________

**Volume Needed:** ___________

**Enrolled in Elite Challenge:**

**Classes / One-On-Ones**

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**Builder 1**

**Name**

**GOAL: EXECUTIVE +**

**Required Volume:** ___________ 2000 OV

**Typical Actual Volume:** ___________

**Volume Needed:** ___________

**Enrolled in Elite Challenge:**

**Classes / One-On-Ones**

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**Other**

Additional Volume Can Come From:
- Volume over 2000 OV on Builder 1 or 2 legs
- Retail Customers / Preferred Members
- New Enrollments not on Builder 1 or 2 legs

Incentives:

**Celebrate Premier**

**Builder 1** ___________ OV

**Builder 2** ___________ OV

**Other** ___________ PV

**Other** ___________ PV

**Other** ___________ PV

**Total** ___________ PV

2 Executives = you’re Premier!

*Calculate number of classes by dividing total PV needed by average class volume.
1 Class / 5 One-on-Ones = 600-1000 PV (Average based on 15+ invites with 10+ attendees that have been qualified with the 3 interactions)*

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